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(Pages : 2)

Name.....

Reg. No.....

**SIXTH SEMESTER U.G. DEGREE EXAMINATION, MARCH 2024**

(CBCSS—UG)

B.B.A.

BBA 6B 16—MANAGEMENT TRAINING AND DEVELOPMENT

(Human Resource Management Elective)

(2019 Admission onwards)

Time : Two Hours and a Half

Maximum : 80 Marks

**Part A***Answer all questions.*

1. What do you meant by Leadership ?
2. What do you meant by Vestibule Training ?
3. What is Training Needs Analysis ?
4. What is Job Evaluation ?
5. Define Trainer.
6. What do you meant by Sensitivity Training ?
7. What is Training ?
8. What is Succession Planning ?
9. What do you meant by Rapport building ?
10. What is Training procedure ?
11. What is Synergy ?
12. State any *two* advantages of training.
13. What is Learning ?
14. Define Training Budget
15. Define Integrated learning.

(15 × 2 = 30, Maximum ceiling 25 marks)

**Turn over**

**Part B**

*Answer all questions.*

16. Discuss the important elements of a Training Design.
17. Explain the major factors responsible for a Successful Training Programme.
18. What are the principles of learning ?
19. What are the major consequences of non -succession planning ?
20. What are the factors influencing training policy ?
- 21 . What are the roles and responsibilities of training managers ?
22. How does brainstorming method of training help managers ?
- 23 . What are the main methods of training for creativity and problem solving ?

(8 × 5 = 40, Maximum ceiling 35 Marks)

**Part C**

*Answer any two questions.*

24. Explain the process of developing training modules.
25. What are the various tools of learning ?
26. Explain the various roles, responsibilities and challenges to training managers.
27. Briefly discuss the process of designing a Training Programme.

(2 × 10 = 20 marks)